Washington State Auditor's Office

Financial Statements Audit Report

Everett Public Facilities District Snohomish County

Audit Period January 1, 2013 through December 31, 2013

Report No. 1012255

Issue Date July 21, 2014



Washington State Auditor Troy Kelley Independence • Respect • Integrity



Washington State Auditor Troy Kelley

July 21, 2014

Board of Directors Everett Public Facilities District Everett, Washington

Report on Financial Statements

Please find attached our report on the Everett Public Facilities District's financial statements.

We are issuing this report in order to provide information on the District's financial condition.

Sincerely,

Twy X. Kelley

TROY KELLEY STATE AUDITOR

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Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Everett Public Facilities District Snohomish County January 1, 2013 through December 31, 2013

Board of Directors Everett Public Facilities District Everett, Washington

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Everett Public Facilities District, Snohomish County, Washington, as of and for the years ended December 31, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the District's basic financial statements, and have issued our report thereon dated June 16, 2014. As discussed in Note 1 to the financial statements, during the year ended December 31, 2013 the District implemented Governmental Accounting Standards Board Statement No. 65, *Items Previously Reported as Assets and Liabilities*.

INTERNAL CONTROL OVER FINANCIAL REPORTING

In planning and performing our audits of the financial statements, we considered the District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

COMPLIANCE AND OTHER MATTERS

As part of obtaining reasonable assurance about whether the District's financial statements are free from material misstatement, we performed tests of the District's compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

PURPOSE OF THIS REPORT

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. However, this report is a matter of public record and its distribution is not limited. It also serves to disseminate information to the public as a reporting tool to help citizens assess government operations.

Twy X Kelley

TROY KELLEY STATE AUDITOR

June 16, 2014

Independent Auditor's Report on Financial Statements

Everett Public Facilities District Snohomish County January 1, 2013 through December 31, 2013

Board of Directors Everett Public Facilities District Everett, Washington

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of the Everett Public Facilities District, Snohomish County, Washington, as of and for the years ended December 31, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed on page 6.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Everett Public Facilities District, as of December 31, 2013 and 2012, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Matters of Emphasis

As discussed in Note 1 to the financial statements, in 2013, the District adopted new accounting guidance, Governmental Accounting Standards Board Statement No. 65, *Items Previously Reported as Assets and Liabilities*. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 7 through 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

OTHER REPORTING REQUIRED BY GOVERNMENT AUDITING STANDARDS

In accordance with *Government Auditing Standards*, we have also issued our report dated June 16, 2014 on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report

is an integral part of an audit performed in accordance with Government Auditing Standards in considering the District's internal control over financial reporting and compliance.

Twy X Kelley

TROY KELLEY STATE AUDITOR

June 16, 2014

Financial Section

Everett Public Facilities District Snohomish County January 1, 2013 through December 31, 2013

REQUIRED SUPPLEMENTARY INFORMATION

Management's Discussion and Analysis – 2013 and 2012

BASIC FINANCIAL STATEMENTS

Comparative Statement of Net Position – 2013 and 2012 Comparative Statement of Revenues, Expenses and Changes in Net Position - 2013 and 2012 Comparative Statement of Cash Flows – 2013 and 2012 Notes to Comparative Financial Statements – 2013 and 2012

Our discussion and analysis of the Everett Public Facility District (EPFD) financial performance provides an overview of the EPFD's financial activities for the fiscal years ended December 31, 2013 and 2012.

Financial Highlights

The EPFD was created by statute in 2001 to oversee the construction and operation of what is now known as the Everett Events Center in Everett Washington. The Everett Events Center was completed in September 2003, and operations commenced with an inaugural event on October 4, 2003. In August 2007 the facility was renamed the Comcast Arena at the Everett Events Center in conjunction with a naming rights sponsorship. In 2008 the facility was then renamed the Comcast Arena at Everett in conjunction with the naming rights agreement. Comparative statements are presented for the 12 months ended December 31, 2013 and 2012.

The EPFD is governed by a five-member Board of Directors appointed by the Everett City Council. The Directors serving in 2013 were:

Gary Weikel, President Gigi Burke, Vice-President Thomas Gaffney, CPA, Treasurer Lanie McMullin, Secretary Bob Bavasi

Introduction to the Financial Statements

The operations of the EPFD are grouped into one business type fund for financial reporting purposes.

Using this Annual Report

This annual report consists of a series of financial statements. The Statement of Net Position, Statement of Revenues, Expenses and Changes in Net Position, and Statement of Cash Flows and accompanying footnotes provide information about the activities and finances of the EPFD as a whole and about its activities in a way that helps communicate the financial condition of the EPFD.

The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position are prepared using the accrual basis of accounting, which is similar to the accounting used by most private sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid. These two statements report the EPFD's net position and changes in them. The EPFD's net position represents the difference between assets and liabilities. It is one way to measure the EPFD's financial position. Over time, increases or decreases in the EPFD's net position are one indicator of whether its financial condition is improving or deteriorating.

The Statement of Cash Flows reflects the EPFD's sources and uses of cash. This statement includes a reconciliation of Operating Income from the accrual based statements to the Net Cash Provided by Operating Activities. You will need to consider other non financial factors, however, such as changes in the EPFD's funding structures and the condition of the EPFD's operating assets, to assess the overall health of the EPFD.

Condensed Statements of Net Position

2013	2012	2011
	\$ 42,328,611	\$ 43,767,769
		2,329,333
2,031,131	2,726,473	3,213,485
\$ 45,313,689	\$ 47,384,417	\$ 49,310,587
\$ 2,948,978	\$ 3,251,996	\$ 3,337,235
1 .))	. , ,	52,080,477
52,723,568	54,227,029	55,417,712
(0, 0, 1, 6, 2, 6, 5)	(0, 6, 4, 6, 4, 0, 0)	(0,020,709)
		(9,232,708) 2,329,333
	, ,	, ,
177,155	474,477	796,250
(7,409,879)	(6,842,612)	(6,107,125)
\$ 45,313,689	\$ 47,384,417	\$ 49,310,587
	<pre>\$ 40,953,225 2,329,333 2,031,131 \$ 45,313,689 \$ 2,948,978 49,774,590 52,723,568 (9,916,365) 2,329,333 177,153 (7,409,879)</pre>	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Current Assets - Unrestricted

Current Assets - Unrestricted are those assets which are cash or are expected to be converted to cash within one year's period of time. These assets decreased from \$3,213,485 at December 31, 2011 to \$2,726,473 at December 31, 2012 and \$2,031,131 as of December 31, 2013. These funds are maintained to provide liquidity for day-to-day operations, debt service requirements, and capital replacements.

Current Assets – Restricted

Current Assets - Restricted are held in the Local Government Investment Pool (LGIP) with the State of Washington and represent the required debt service reserves in support of the Series A and B Limited Sales Tax and Inter-local Bonds.

Capital Assets

Capital Assets are those assets that are not expected to be converted to cash within one year's period of time. These assets are presented net of accumulated depreciation and decreased primarily as a result of depreciation expense from \$43,767,769 to \$42,328,611 to \$40,953,225 at December 31, 2011, 2012 and 2013, respectively.

In 2012, depreciation and amortization totaled \$1,459,158 while capital additions were \$20,000, consisting of 20 HD television replacements.

In 2013, depreciation expense and amortization totaled \$1,439,969 while capital additions were \$64,583, consisting primarily of communications equipment, ice rink glass and kickboard replacement and a major compressor motor overhaul.

Details regarding Capital Assets may be found in Note 2-C to the financial statements.

Current Liabilities

In February 2007, the EPFD completed a series of agreements with the City of Everett and the refinance of its outstanding debt. Key components included modification to the ground lease, the inception of a \$500,000 annual support payment to be applied toward debt reduction, and a long-term extension to the Hotel/Motel Tax revenue pledge in the amount of \$100,000 per year.

Details regarding modifications and additions to the Major Agreements with the City of Everett and the refinance terms may be found in the Debt Administration discussion herein and Notes 3 and 2-E to the financial statements.

Current liabilities, comprised primarily of current portion of long-term debt, trade payables and event revenues collected in advance remained at consistent levels between 2011 and 2013, with balances of \$3,337,235 and \$3,251,996 and \$2,948,978 at December 31, 2011, 2012 and 2013, respectively.

Non-Current Liabilities

Non-current liabilities at December 31, 2013 and 2012 represent the long-term debt financing completed in February 2007. Details of long-term debt are provided in Footnote 2E of the financial statements and under Debt Administrative below.

Net Position

The EPFD's Net Position at December 31, 2011, 2012 and 2013 was \$(6,107,125), \$(6,842,612) and \$(7,409,879), respectively. Excluding the impact of accumulated depreciation of \$15,074,004 through December 31, 2013, Net Position at December 31, 2012 would be \$7,664,125. In 2011, non-cash depreciation and amortization expense was \$1,445,098, while premium accretion impacting interest expense was a \$105,444 reduction in non-cash expense. In 2012, non-cash depreciation and amortization totaled \$1,459,158, while premium accretion impacting interest expense was a \$105,444 reduction of non-cash expense. In 2013, non-cash depreciation and amortization expense was \$1,439,969, while premium accretion impacting interest expense was a \$105,443 reduction in non-cash expense.

Condensed Statements of Revenues, Expenses and Changes in Net Position

	• •	U		
	2013	2012	2011	
Revenues:				
Operating Revenue -				
Event revenue	\$ 4,455,707	\$ 4,852,017	\$ 4,793,345	
Contractually obligated income	1,528,003	1,508,319	1,465,156	
Concessions and catering		, ,	, ,	
Revenue	742,213	802,167	782,960	
Ticketing fees	397,229	551,838	702,604	
Community rink revenue	844,368	755,407	827,587	
Other revenue	125,923	147,517	197,326	
	,			
Total Operating Revenue	8,093,443	8,617,265	8,768,978	
Non-Operating Revenue -				
Intergovernmental Revenues -				
Sales tax rebate – City				
of Everett	901,873	858,431	849,822	
Sales tax rebate –				
Snohomish County, PFD	529,640	529,640	547,173	
Admissions tax	263,537	304,816	383,689	
Interlocal Agreement -				
City of Everett	500,000	500,000	500,000	
Hotel/Motel Tax Grant -				
City of Everett	100,000	100,000	100,000	
Interest revenue	5,840	7,939	9,921	
Total Non-Operating				
Revenue	2,300,890	2,300,826	2,390,605	
m + 1 D	10.004.000	10.010.001	11 150 500	
Total Revenues	10,394,333	10,918,091	11,159,583	
One metion of England	0 601 170	10 005 010	10 400 016	
Operating Expenses	9,691,179	10,285,013	10,499,816	
Non Operating Europass				
Non-Operating Expenses - Interest	1,270,421	1 249 565	1,724,822	
Debt issuance costs	1,270,421	1,348,565	, ,	
Debt issuance costs		20,000	55,000	
Total Expenses	10,961,600	11,653,578	12,279,638	
Iotal Expenses	10,901,000	11,000,070	12,279,000	
Expenses in Excess of				
Revenues	\$ (567,267)	\$ (735,487)	\$ (1,120,055)	
Revenues	φ (001,201 <u>)</u>	\$ (100,101)	φ(1,120,000)	
Changes in Net Position	\$ (567,267)	\$ (735,487)	\$ (1,120,055)	
enanges in Net i Osition	φ (001,201)	φ (100,101)	$\varphi(1,120,000)$	
Net Position, Beginning				
of Year	(6,842,612)	(6,107,125)	(4,407,667)	
	(0,0.1,011)	(0,201,120)	(.,,,)	
Change in Accounting	-	-	(579,403)	
Principle – GASB 65				
1				
Net Position, End of Year	\$ (7,409,879)	\$ (6,842,612)	\$ (6,107,125)	
,				

Operating Revenue

With three calendar years of operations completed as of December 31, 2006, revenue and expenses had become fairly consistent from year to year. The EPFD had experienced positive cash flow from operations in 2005 through 2010. In 2011 through 2013 cash flow from operations was not sufficient for debt service, and required that reserves be used to meet those requirements.

Operating income (losses) for 2011, 2012 and 2013 were \$(1,730,838), \$(1,667,748) and \$(1,597,736), respectively.

Non-Operating Revenues

The EPFD's rebate from the State of Washington on Sales Taxes paid within the City of Everett increased to \$839,233 in 2010, \$849,822 in 2011, \$858,431 in 2012 and \$901,878 in 2013 consistent with the region's slow economic recovery.

Beginning in January 2006, the EPFD began collecting the 5% Admission Tax allowed by statute. Prior to this time, the City of Everett was collecting a separate 5% Admission Tax. It was competitively infeasible for both entities to collect this tax from event patrons and the City of Everett agreed to cease its collection of the tax in January 2006. This revenue stream was critical to the EPFD's initial financial projections and will be applied to the reduction of its tax backed bonds. Revenue from EPFD Admissions Tax for 2011 was \$383,689 but declined to \$304,816 in 2012 and \$253,537 due to significantly lower concert activity.

Other Intergovernmental Revenues from the City of Everett are for fixed annual amounts.

The Snohomish County Public Facilities District (SCPFD) funds the EPFD in two tiers, one fixed, and the other variable. Tier 1 funds are received monthly, at \$529,640 per year. Tier 2 funds are discretionary, paid as funds are available. EPFD received its first distribution of Tier 2 funds in 2009 in the amount of \$346,404. This represented several years' accumulation of surplus funds by the SCPFD, and will not be recurring at this level. Tier 2 funds received in 2012 and 2013 were \$-0-.

In 2011, 2012 and 2013, interest revenue was \$9,921, \$7,939 and \$5,840, respectively due to reduced cash balances and lower rates paid on short-term invested funds.

Debt Administration

As discussed at Note 2-E to the financial statements, the EPFD completed a refunding of its short-term debt in February 2007. The bonds, \$27,425,000 of Project Revenue Bonds, and \$28,180,000 of Limited Sales Tax and Interlocal Revenue Bonds have maturities which began at December 2007, and conclude April 1, 2036. The Project Revenue Bonds have a variable interest rate and the Limited Sales Tax and Interlocal Revenue Bonds rates are fixed. The rates experienced on the variable rate debt through 2013 have been significantly lower than on the fixed rate obligations, with the rate at .13% at December 31, 2012 and .05% at December 31, 2013.

<u>Everett Public Facilities District</u> <u>Management's Discussion and Analysis</u> <u>2013 and 2012</u>

In March 2014 the EPFD was notified that Standard and Poor's Rating Services, as part of its regularly scheduled semi-annual review, had lowered their rating on the Limited Sales Tax and Interlocal Bonds from "A-" to "BBB." To date, this downgrade, which applies to the fixed rate bonds, has not had a material impact on the EPFD's variable rate debt.

In April 2014 the EPFD was notified by the Bank of New York that due to market conditions separate and apart from the Standard and Poor's rating downgrade, that it would not be renewing the Letter of Credit (LOC) it has with EPFD upon its expiration in December 2014. The EPFD is working in conjunction with the City of Everett to secure a replacement lender for the LOC. If they are not successful in securing a replacement LOC, the variable debt will likely require refunding at long-term fixed market rates. This would have a material effect on the annual financing costs of the EPFD and would require additional funding from the City of Everett.

Overall Analysis of Financial Position and Result of Operations

The EPFD has had ongoing planning with the City of Everett to enhance its earnings capacity and retire its construction debt. In early 2006, the City discontinued its collections of Admissions Tax, which provided an additional economically viable revenue source to the EPFD. In 2007, in connection with the refinance described above under Debt Administration, agreements were rendered with the City of Everett to restructure the EPFD's Ground Lease, provide an additional annual payment of \$500,000 specified for reduction of debt (commencing in 2007) and an extension of the annual Hotel/Motel Tax pledge of \$100,000 through 2033.

The EPFD has been working to reduce operating losses through enhanced revenues and reduced expenses. While significant gains have been made, with a 50% reduction in Expenses in Excess of Revenues from 2011 to 2013, increasing fixed debt service requirements, less than anticipated concert activity and the potential increase in annual financing expense due to elimination of the variable rate debt will likely require additional financial support from the City of Everett beginning in late 2014. The EPFD is working with the City of Everett to plan for this contingency.

Fund Analysis

Through December 31, 2013, the EPFD maintained a single fund (Revenue Fund) The Net Position is segregated by Net investment in capital assets, assets restricted for debt service reserves and unrestricted. The debt service reserve requirements are detailed in Note 2-E.

Economic Factors

All major contract and sponsorship renewals, most of which were effective during the course of 2013, provide comparable or improved revenue to the EPFD.

As the anchor tenant of the facility, the Everett Silvertips have enjoyed great success in terms of both games played and attendance. This WHL team played five home postseason games in 2005, eight in 2006, and six in 2007, thereby exceeding our budget expectation of two and contributing positively to the Comcast Arena at Everett's financial results. In 2010, there were four home play-off games, with slightly lower attendance than budgeted. In 2008, 2009, 2011, 2012 and 2013, the team played only two home playoff games.

The Washington Stealth was a source of new revenue in 2010 through 2013. The first of two five-year extension options was exercised at August 1, 2012, but the team subsequently terminated their license agreement and relocated to British Columbia.

The Conference center has seen increased activity from local event coordinators for banquets and special events.

While the general economy has seen recovery in the past two years, attraction of concert events to Comcast Arena has continued to be the greatest challenge to its financial success. Further, local sales tax revenue is expected to continue at lower rates than those experienced prior to the recession.

Contacting the EPFD's Financial Management

This financial report is designed to provide our citizens and public officials with a general overview of the EPFD's finances and to show the EPFD's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the EPFD at:

Everett Public Facilities District 2000 Hewitt Avenue, Suite 200 Everett, WA 98201

Attention: Rick Comeau, General Manager

<u>Everett Public Facilities District</u> <u>Comparative Statement of Net Position</u> <u>December 31, 2013 and 2012</u>

Assets

	2013	2012
Current Assets – Not Restricted: Cash and cash equivalents Change and imprest cash Accounts receivable – net Prepaid expenses Total Current Assets – Not Restricted	\$ 1,195,429 8,000 509,056 318,646 2,031,131	\$ 1,896,231 7,393 458,809 364,040 2,726,473
Current Assets – Restricted: Cash and cash equivalents	2,329,333	2,329,333
Total Current Assets - Restricted	2,329,333	2,329,333
Non-Current Assets – Not Restricted: Capital Assets: Land improvements Building and improvements, net Leasehold improvements, net Facility equipment, net Office equipment, net Vehicle, net	257,074 38,375,320 66,300 2,246,164 8,367	257,074 39,483,530 73,100 2,500,154 14,753
Total Capital Assets – Not Restricted	40,953,225	42,328,611
Total Assets	\$ 45,313,689	\$ 47,384,417

Liabilities and Net Position

	2013	2012
Current Liabilities: Current portion of long-term debt Accounts payable Current accrued interest payable Accrued expenses Taxes payable Revenues collected in advance Deposits	\$ 1,095,000 671,065 96,403 26,245 47,381 977,884 35,000	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
Total Current Liabilities	2,948,978	3,251,996
Long-term Debt, Net of Current Portion	49,774,590	50,975,033
Total Liabilities	52,723,568	54,227,029
Net Position: Net investment in capital assets Restricted for debt service reserve Unrestricted Total Net Position	(9,916,365) 2,329,333 177,153 (7,409,879)	(9,646,422) 2,329,333 474,477 (6,842,612)
Total Liabilities and Net Position	\$ 45,313,689	\$ 47,384,417

Everett Public Facilities District Comparative Statement of Revenues, Expenses and Changes in Net Position For the Years Ended December 31, 2013 and 2012

	2013	2012
Operating Revenues:		
Event revenues	\$ 4,455,707	\$ 4,852,017
Contractually obligated income (COI)	1,528,003	1,508,319
Concessions and catering revenue	742,213	802,167
Ticketing fees	397,229	551,838
Novelty revenues	18,106	34,129
Community rink revenue	844,368	755,407
Miscellaneous revenues	107,817	113,388
Total Operating Revenues	8,093,443	8,617,265
Operating Expenses:		
Direct Expenses -		
Event Revenue	3,810,039	4,146,867
Ticketing	169,263	261,919
Community ice rink	122,452	78,961
Indirect Operating Expenses -		
Personnel expenses	2,058,024	2,151,294
Professional services	59,227	99,513
Depreciation and amortization	1,439,969	1,459,158
B&O taxes	89,564	107,883
Utilities	519,655	553,171
Insurance	153,666	149,176
Commission expense – COI	198,425	191,966
Management fee	153,000	151,944
Cleaning	135,230	144,814
Protective services	2,592	3,527
Telephone	39,334	37,700
Supplies	101,100	101,733
Advertising and promotion	262,049	296,716
Printing and signage	7,832	2,965
Repairs and maintenance	125,737	122,850
Equipment rental	45,301	30,436
Information services expense	100,093	98,699
Dues and subscriptions	10,756	12,242
Meetings, conferences and training	8,630	12,741
Postage and freight	4,162	4,081
Travel and entertainment	26,602	26,621
Bad debts	15,880	2,400
Credit card fees	12,714	10,923
Other	19,883	24,713
Total Operating Expenses	9,691,179	10,285,013
Operating Less	\$ (1 EO7 726)	¢ (1 667 740)
Operating Loss	\$ (1,597,736)	\$ (1,667,748)

	2013	2012
Non-Operating Revenues (Expenses):		
Intergovernmental Revenues Sales tax rebate – City of Everett	\$ 901,873	\$ 858,431
Sales tax rebate – Snohomish County PFD	529,640	529,640
Admissions tax	263,537	304,816
Interlocal Agreement - City of Everett Hotel/Motel Tax Grant – City of Everett	500,000 100,000	500,000 100,000
Interest revenue	5,840	7,939
Interest expense	(1,270,421)	(1,348,565)
Debt issuance costs		(20,000)
Total Non-Operating Revenues (Expenses)	1,030,469	932,261
Net Loss	\$ (567,267)	\$ (735,487)
Change in Net Position	\$ (567,267)	\$ (735,487)
Total Net Position, Beginning of Year	(6,842,612)	(5,522,897)
Change in Accounting Principle		(584,228)
Total Net Position, End of Year	\$(7,409,879)	\$(6,842,612)

<u>Everett Public Facilities District</u> <u>Comparative Statement of Cash Flows</u> For the Years Ended December 31, 2013 and 2012

Cash Flows from Operating Activities: Cash received from customers Cash paid to suppliers for goods and services Cash paid to employees for services Net Cash (Used) Provided by Operating Activities	2013 \$ 7,551,358 (6,570,754) (1,532,203) (551,599)	2012 \$ 8,448,817 (7,061,252) (1,631,465) (243,900)
Cash Flows from Capital and Related Financing Activities: Interest paid Acquisition and construction of capital assets Proceeds from sale of capital assets	(1,385,185) (64,583) -	(1,474,669) - -
Principal Payment on Bonds - Series B (taxable) Debt issuance costs	(1,000,000)	(920,000) (20,000)
Net Cash Used by Capital and Related Financing Activities	(2,449,768)	(2,414,669)
Cash Flows from Non-Capital Financing: Sales tax rebate – City of Everett Sales tax rebate – Snohomish County PFD Grant – City of Everett Admissions taxes - EPFD Hotel/Motel Tax Grant – City of Everett Cash Provided by Non-Capital Financing	901,873 529,640 500,000 263,819 <u>100,000</u> 2,295,332	858,431 573,777 500,000 304,061 <u>100,000</u> 2,336,269
Cash Flows from Investing Activities: Interest on investments Net Cash Provided by Investment Activities	5,840 5,840	7,939
Net (Decrease) Increase in Cash and Cash Equivalents	(700,195)	(314,361)
Cash and Cash Equivalents, Beginning of Year	4,232,957	4,547,318
Cash and Cash Equivalents, End of Year	\$ 3,532,762	\$ 4,232,957
Current Cash and Cash Equivalents Restricted Cash and Cash Equivalents Change and Imprest Cash Cash and Cash Equivalents, December 31	\$ 1,195,429 2,329,333 8,000 \$ 3,532,762	\$ 1,896,231 2,329,333 7,393 \$ 4,232,957

Reconciliation of Operating Income	2013	2012
to Net Cash Provided by Operating Activities: Operating income (loss)	\$(1,597,736)	\$(1,667,748)
Adjustments to Reconcile Operating Income to Net Cash Provided (Used) by Operating Activities -		
Depreciation and amortization	1,439,969	1,459,158
Provision for bad debts Change in Assets and Liabilities -	15,880	2,400
(Increase) decrease in receivables	(66,409)	140,236
(Increase) decrease in other current assets	45,394	(33,366)
Increase (decrease) accounts payable	(135,619)	(18,010)
Increase (decrease) in taxes payable	3,498	(6,398)
Increase (decrease) in revenue collected in		(100, 40, 4)
advance	(258,981)	(100,434)
Increase (decrease) in other current liabilities	2,405	(19,738)
Total Adjustments	1,046,137	1,423,848
Net Cash (Used) Provided by Operating Activities	\$ (551,599)	\$ (243,900)
Non-Cash Operating Activity with Customers and Suppliers - Trade agreements	\$ 206,695	\$ 183,250
Non-cash Investing, Capital and Financing Activities: Capital assets received in trade	\$ -	\$ 20,000

Note 1 - <u>Summary of Significant Accounting Policies:</u>

The financial statements of the Everett Public Facilities District (EPFD) have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Government Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The more significant of the EPFD's accounting policies are described below.

A. <u>Reporting Entity</u>

The Everett Public Facilities District was created by City of Everett Ordinance No. 2511-01 pursuant to Chapter 35.57 of the Revised Code of Washington. The Ordinance, adopted on March 15, 2001, and effective on April 10, 2001, established the Everett Public Facilities District as a municipal corporation of the State of Washington. The Everett Public Facilities District is a component unit of the City of Everett for financial reporting purposes.

The Board of Directors consists of 5 members – the first directors appointed by the Everett City Council as provided for by Resolution #5030. At least one board members' term expires annually at which time the Everett City Council appoints a new member. Although the City of Everett is responsible for appointing members of the board, its accountability for this organization does not extend beyond making the appointments.

On January 24, 2001, the Everett City Council held a public hearing and authorized the formation of a citizens' committee to review and evaluate the feasibility study prepared by Brailsford and Dunlavey for a Regional Special Events Center (RSEC). On March 7, 2001, the Everett City Council adopted Resolution #5019, accepting the report of the RSEC Feasibility Committee. The Committee's report concluded that the feasibility study provided a fair analysis of the project and stated the Committee's belief that the project would generate positive economic and civic benefits to Everett.

On March 15, 2001, Everett City Council adopted Ordinance 2511-01, which established the Everett Public Facilities District (EPFD) to finance, design, construct, operate, and maintain the RSEC. On April 4, 2001, the Everett City Council adopted Resolution #5030, appointing board members to the EPFD. On December 20, 2001, the Everett City Council approved an Interlocal Agreement among the City of Everett, the EPFD, Snohomish County, and Snohomish County PFD concerning participation in and financial commitments to the RSEC. Construction of the RSEC began in late 2001, and was completed in September 2003.

Note 1 - <u>Summary of Significant Accounting Policies (Continued):</u>

- B. <u>Fund Accounting</u>
 - 1. Background

The RSEC includes three primary elements – a 10,000 seat, 211,100 square foot Arena, a 36,200 square foot Community Ice Rink and a 51,600 square foot Conference Center. The Conference Center was paid for and is owned by the City of Everett, but is managed by the EPFD.

The RSEC is primarily supported by the collection of sales tax rebates, hotel/motel taxes, grant revenue from City of Everett, admissions taxes, and user fees associated with Center operations; accordingly, the EPFD's financial accounts are organized as a proprietary fund.

2. Proprietary Fund

Proprietary funds are reported using the flow of economic resources measurement focus. The EPFD maintains a full set of accounts that comprises its assets, liabilities, net position, revenues, and expenses. All assets and liabilities associated with the entity's activity, whether current or noncurrent, are included on its statement of net position. Reported fund equity or net total assets are classified as total net position. The statement of revenues, expenses and changes in net position presents increases (revenues and gains) and decreases (expenses and losses) as changes in net position.

Operating revenues include event revenues, advertising and sponsorship revenues (contractually obligated income), concession and catering revenues, novelty revenues, community rink and other revenue directly associated with operation of the RSEC.

Operating expenses include all expenses associated with operation of the RSEC.

Non-operating revenues and expenses include tax support for the RSEC, interest income and interest expense associated with financing of the RSEC.

C. Basis of Accounting

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements. The EPFD uses the full accrual basis of accounting, meaning that transactions and events are recognized when they occur, regardless of the timing of related cash flows.

Note 1 - <u>Summary of Significant Accounting Policies (Continued):</u>

The EPFD has adopted Governmental Accounting Standards Board Statement No. 65, Items Previously Reported as Assets and Liabilities, effective for periods beginning after December 15, 2012. The impact of this pronouncement to the EPFD is that Debt Issuance Costs are to be accounted for as period costs rather than capitalized and amortized over the term of the associated debt. In accordance with the standard, this change in accounting principle has been reflected in the EPFD financial statements as of December 31, 2011 with the re-statement of the 2012 statements previously issued. The change reduces the Unamortized Debt Issuance Cost asset and the Net Investment in Capital Assets by \$584,228 as of December 31, 2011. Changes to the 2012 statements are \$20,000 in debt issuance costs expensed and a reduction in interest expense of \$51,981.

The EPFD has also adopted Governmental Accounting Standards Board Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position. The impact of this pronouncement to the EPFD is the modification of statement titles and the description of the changes in net position. For example, the previously titled "Statement of Revenues, Expenses and Changes in Net Assets" is now presented as the "Statement of Revenues, Expenses and Changes in Net Position."

- D. <u>Budgets and Budgetary Accounting</u>
 - 1. Scope of Budget

Budgets are adopted on a basis consistent with the District's generally accepted accounting policies. An annual appropriated budget is adopted at the level of the fund and the budget constitutes the legal authority for expenditures. For the initial operating period beginning October 1, 2003, a 15-month budget was adopted.

2. Procedures for Adopting the Budget

The EPFD's budget procedures are as follows:

The management agreement with Global Spectrum (GS) provides for the submission by GS to the EPFD a proposed operating budget for the upcoming year 90-days prior to the beginning of the new calendar year.

The Directors make adjustments to the proposed budget and adopt by resolution prior to the commencement of the new year.

3. Amending the Budget

The Directors may make amendments to the budget as they determine to be appropriate from time to time during the course of the budget period.

Note 2 - <u>Assets, Liabilities and Net Position:</u>

A. Cash and Cash Equivalents

The EPFD maintains primary deposit accounts with the Washington State Local Government Investment Pool and Coastal Community Bank. The funds deposited in these accounts are managed with the intent to optimize return on all temporary cash surpluses consistent with a high degree of security, while meeting daily cash flow demands. At December 31, 2013 and 2012, the EPFD cash and cash equivalents balances were \$3,532,762 and \$4,232,957, respectively.

For purposes of the Statement of Cash Flows, the EPFD considers all highly liquid investments with a maturity of three months or less at the time of purchase to be cash equivalents.

Custodial credit risk is the risk that in the event of a failure of the counter party to an investment transaction the EPFD would not be able to recover the value of the investment or collateral securities. The EPFD had no exposure to custodial risk in its investment accounts at December 31, 2013 or 2012.

Funds held at Coastal Community Bank in excess of FDIC issued limits of \$250,000 totaled \$299,157 and \$556,209 at December 31, 2013 and 2012, respectively. The uninsured balances are collateralized by securities held by the bank.

B. Receivables

Accounts receivable consist of customer accounts receivable owed from private individuals or organizations for goods and services including amounts owed for which billings have not been prepared.

C. Capital Assets

Capital assets are recorded at historical cost and defined by the EPFD as assets with an initial cost of more than \$5,000. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset's lives are not capitalized.

The EPFD had an interlocal agreement with the City of Everett for the reimbursement of additional construction costs incurred for the Conference Center shell in the amount of \$8,939,522 including \$8,919,862 with PCL Construction Services, Inc. The Conference Center build-outs were made under the direction of the City of Everett.

Buildings and Leasehold Improvements

The Arena and Community Ice Rink buildings are depreciated using the straight-line method over the expected useful life of 45 years, commencing October 1, 2003.

By agreement with the City of Everett, the EPFD occupies office space in the Conference Center building. EPFD incurred \$136,000 in tenant improvements to this space, which are being amortized over their expected useful life of twenty years, commencing October 1, 2003.

Note 2 - <u>Assets, Liabilities and Net Position (Continued):</u>

Furniture, Fixtures, and Equipment

Facility equipment, office furniture and vehicles are depreciated using the straight-line method over the expected useful lives of the assets.

Description		Estimated
Description	Method	Useful Lives
Major facility equipment	Straight-line	20
Building signage	Straight-line	20
Scoreboard	Straight-line	20
Minor equipment	Straight-line	5 - 10
Office furniture	Straight-line	15
Computer equipment	Straight-line	5
Telephone equipment	Straight-line	7
Vehicles	Straight-line	5

Schedule of Changes in Capital Assets

	2013			
	Beginnin Balance	;		Ending Balance
	January			December 31,
	2013	Increases	Decreases	2013
Capital Assets, Not Being				
Depreciated:				
Land improvements	\$ 257,0)74 \$ -	\$ -	\$ 257,074
Total Capital Assets, Not				
Being Depreciated	257,0)74 -	-	257,074
Capital Assets, Being				
Depreciated:				
Building	49,709,1	.47 -	-	49,709,147
Leasehold improvements	136,0	- 000	-	136,000
Facility equipment	5,535,7	64,583	-	5,600,294
Office equipment	300,0	- 063	-	300,063
Vehicle	24,6	- 52	-	24,652
Total Capital Assets, Being				
Depreciated	55,705,5	64,583		55,770,156
Less Accumulated				
Depreciation For:				
Building	10,225,6	517 1,108,211	-	11,333,828
Leasehold improvements	62,9	6,800	-	69,700
Facility equipment	3,035,5	318,572	-	3,354,129
Office equipment	285,3	6,386	-	291,696
Vehicle	24,6	- 52	-	24,652
Total Accumulated				
Depreciation	13,634,0	1,439,969		15,074,005
Total Capital Assets Being				
Depreciated, Net	42,071,5	537 (1,375,386)	_	40,696,151
Depreciated, net		(=,= : = ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	- <u></u>	, ,
Total Capital Assets, Net	\$ 42,328,6	\$(1,375,386)	\$ -	\$ 40,953,225

Note 2 - <u>Assets, Liabilities and Net Position (Continued):</u>

	Schedule of Changes in Capital Assets 2012			
	Beginning Balance January 1, 2012	Increases	Decreases	Ending Balance December 31, 2012
Capital Assets, Not Being				
Depreciated:				
Land improvements	\$ 257,074	\$ -	\$ -	\$ 257,074
Total Capital Assets, Not				
Being Depreciated	257,074	-	-	257,074
Capital Assets, Being				
Depreciated:				
Building	49,709,147	-	-	49,709,147
Leasehold improvements	136,000	-	-	136,000
Facility equipment	5,515,711	20,000	-	5,535,711
Office equipment	300,063	-	-	300,063
Vehicle	24,652	_		24,652
Total Capital Assets, Being				
Depreciated	55,685,573	20,000		55,705,573
Less Accumulated				
Depreciation For:				
Building	9,116,403	1,109,214	-	10,225,617
Leasehold improvements	56,100	6,800	-	62,900
Facility equipment	2,698,799	336,758	-	3,035,557
Office equipment	278,924	6,386	-	285,310
Vehicle	24,652		-	24,652
Total Accumulated				
Depreciation	12,174,878	1,459,158		13,634,036
Total Capital Assets Being				
Depreciated, Net	43,510,695	(1,439,158)		42,071,537
Total Capital Assets, Net	\$43,767,769	\$(1,439,158)	\$ -	\$ 42,328,611

Note 2 - <u>Assets, Liabilities and Net Position (Continued)</u>:

D. Accounts Payable

Accounts payable as of December 31, 2013 and 2012 were \$ \$671,065 and \$806,684, respectively.

E. Debt

Through March 1, 2007, the EPFD had approval to issue Tax Revenue Commercial Paper Notes (Tax Notes) up to \$18,000,000, and Project Revenue Commercial Paper Notes (Project Notes) up to \$38,445,000. The Tax Notes were tax exempt and the Project Notes could be issued in either tax exempt (Series A) or taxable (Series B) form. Through the end of 2006, all issued notes were tax exempt. The Commercial Paper, held in trust by U.S. Bank matured within 270 days of year end. The Bank of America had issued a non-revocable letter of credit to secure the payment on the notes. The City of Everett guaranteed the Project Notes with its full faith and credit.

In February of 2007, the EPFD entered into a refunding of its Short-Term Debt.

The debt was divided into \$27,425,000 of Project Revenue Bonds and \$28,180,000 of Limited Sales Tax and Interlocal Revenue Bonds, of which \$22,140,000 (Series A) are tax exempt, and \$6,040,000 (Series B) are taxable.

In 2011, the Project Revenue Bond terms were modified to switch from a daily to a weekly term. The financial institution providing the letter of credit for re-marketing of the Project Revenue Bonds was changed from Dexia to Bank of New York. Bond terms were subsequently revised from weekly to daily re-marketing.

The Project Revenue Bonds carry a variable interest rate, and mature on an increasing scale between April 1, 2018 and April 1, 2036. Interest is computed daily by the remarketing agent and paid monthly. In addition to the pledge of operating revenues and any surplus tax revenues, these bonds are subject to an Advance Agreement whereby the City of Everett agrees to make advances to the EPFD, if required, to meet the servicing requirements of the bonds.

Both series of the Limited Sales Tax and Interlocal Bonds carry fixed interest rates, Interest is due on June 1 and December 1 of each year, with maturities scheduled on an increasing scale beginning December 1, 2007 and concluding December 1, 2026. The primary sources of repayment for these Bonds are the sales tax rebates from the City of Everett and Snohomish County, Admission Taxes, Hotel/Motel Tax Grants and annual City of Everett Interlocal Agreement payment (beginning in 2007).

Note 2 - <u>Assets, Liabilities and Net Position (Continued):</u>

At issuance, the fixed rate Limited Sales Tax and Interlocal Bonds sold at premiums of \$1,479,216 and \$37,120 on Series A and B, respectively. These premiums are being amortized as adjustments to interest expense over the lives of the bonds. Total amortization in 2013 and 2012 was \$105,444. Interest rates on all tax exempt bonds in Series A are at 5.00%. Interest rates on the taxable Series B bonds range from 5.246% to 6.00%.

Per IRS section 148(f) the EPFD accrues for arbitrage amounts earned on the capital reserve amount that was established with the \$22,140,000 Series A Limited Sales Tax and Interlocal Revenue Bonds issued in 2007. The reserve fund established for the Series A offering was \$1,830,072 and the Net Interest Cost used to calculate the arbitrage amount is 4.2696852%. For 2013 and 2012 the liability was calculated at \$-0- each year. Rebates are due at least once every 5 years and the first 5 year period for the related bonds ended in February 2012.

The reserve fund established for the Series B offering was \$499,261.

As of December 31, 2013, balances outstanding were as follows:

Name of Issue	Date of Issue	Date of Final Maturity	Interest Rate
Limited Sales Tax and Inter-local Bonds			
Series A	2-27-07	12-01-26	5.00
Series B (taxable)	2-27-07	12-01-14	5.317-6.00
Project revenue bonds	2-27-07	04-01-36	Variable

Total

As of December 31, 2012, balances outstanding were as follows:

<u>Name of Issue</u>	Date of Issue	Date of Final Maturity	Interest Rate
Limited Sales Tax and			
Inter-local Bonds			
Series A	2-27-07	12-01-26	5.00
Series B (taxable)	2-27-07	12-01-14	5.317-6.00
Project revenue bonds	2-27-07	04-01-36	Variable

Total

Beginning Balance 2013	A	dditions]	Reductions		Ending Balance 2013		Due Within One Year
\$22,140,000 1,510,000 27,415,000	\$	- - -	\$	1,000,000		\$ 22,140,000 510,000 27,415,000	\$	585,000 510,000 -
\$51,065,000	\$	-	\$	1,000,000	· -	\$ 50,065,000	\$ 1	1,095,000

Beginning Balance 2012	Additions	Reductions	Ending Balance 2012	Due Within One Year
\$22,140,000 2,430,000 27,415,000	\$ - - -	\$ - 920,000 -	\$ 22,140,000 1,510,000 27,415,000	\$ 1,000,000
\$51,985,000	\$-	\$ 920,000	\$ 51,065,000	\$ 1,000,000

Note 2 - <u>Assets, Liabilities and Net Position (Continued):</u>

Annual debt service requirements to maturity at December 31, 2013 are as follows:

Year Ending			Total
<u>December 31,</u>	Principal	Interest *	Requirements
2014	\$ 1,095,000	\$ 1,143,536	\$ 2,238,536
2015	1,190,000	1,086,404	2,276,404
2016	1,285,000	1,026,501	2,311,501
2017	1,385,000	961,826	2,346,826
2018	1,790,000	892,117	2,682,117
2019 - 2023	11,765,000	3,212,520	14,977,520
2024 - 2028	12,270,000	1,892,045	14,162,045
2029 - 2033	10,595,000	38,030	10,633,030
2034 - 2036	8,690,000	8,541	8,698,541
Total	\$ 50,065,000	\$ 10,261,520	\$ 60,326,520

* Interest on variable rate debt calculated using rate of .05% rate as of December 31, 2013.

The \$1,095,000 due in 2014 on the Limited Sales Tax and Interlocal Bonds represents the only long-term liability of the EPFD due within one year of December 31, 2013.

	Limited Sale Interloca	Project Revenue	
	Series A	Bonds	
Interest rates at			
December 31, 2013	5.00%	5.424%	.05%

The \$1,000,000 due in 2013 on the Limited Sales Tax and Interlocal Bonds represents the only long-term liability of the EPFD due within one year of December 31, 2012.

	Limited Sal Interloca	Project Revenue	
	Series A	Series B	Bonds
Interest rates at			
December 31, 2012	5.00%	5.317-6.00%	.13%

F. Restricted Assets and Restricted Net Position

These accounts contain reserves for debt service. Specific debt service reserve requirements are described at Note 2, Debt.

Note 3 - <u>Operating Lease:</u>

The EPFD has an interlocal agreement with the City of Everett for an operating lease of the ground on which the RSEC is located. The agreement, dated February 28, 2002 is for a term of 25 years, with possible extension to 30 years, with all the improvements to the property passing to the City of Everett upon termination. Initial terms of the ground lease called for an initial payment of \$500,000 on March 31, 2007 and annual payments representing the greater of a minimum payment or 50% of the net cash flow after debt service in each succeeding year. The lease was amended effective January 1, 2007 to provide for rent in the amount of fifty percent of cash flow after permitted debt service. The requirement of an initial payments on March 31, 2007 was eliminated. There were no rental payments due for 2013 or 2012. Future rental payments are contingent upon operating results and payment in full of outstanding debt.

Note 4 - <u>Major Agreements:</u>

Interlocal Agreements

The EPFD, City of Everett, Snohomish County, and the Snohomish County Public Facilities District entered into an interlocal agreement dated December 20, 2001 regarding the Regional Special Events Center and a new county parking garage. The Agreement is for a term of 25 years. Tier 1 provides for the payment by the Snohomish County PFD of \$44,137 per month to the EPFD and an additional graduated annual payment to Snohomish County for the parking garage. The Agreement grants the EPFD specific access to the parking garage for event related purposes. In 2009, the agreement was amended to provide for the allocation of a second tier of funding - "Tier 2" - representing aggregate funds available to the Snohomish County PFD in excess of its initial Tier 1 commitments. The agreement provides that the EPFD is to receive 30.4205% of the aggregate Tier 2 allocations as determined by the Snohomish County PFD Board of Directors. In 2013 and 2012, the EPFD received \$-0- of Tier 2 funds.

The EPFD entered into an Interlocal Agreement with the City of Everett on February 15, 2007 as part of the refinance package described at footnote 2-E. The interlocal provides for payment of \$500,000 per year by the City of Everett to the EPFD for the lessor of thirty years or until all EPFD debt is paid in full. The EPFD agrees to maintain the Regional Special Events Center in first class condition for eventual acquisition and use by the City of Everett.

Note 4 - <u>Major Agreements (Continued):</u>

Hockey License Agreement

On April 19, 2002, the EPFD entered in a License Agreement with the Everett Silvertips Hockey Club of the Western Hockey League as the anchor tenant of the RSEC. The license agreement provides for team facilities within the RSEC.

The term of the license agreement is 10 years, effective with the 2003-2004 WHL season, with three successive five year options held by the licensee with financial terms to be negotiated. The first five year option was exercised in 2013.

The license agreement provides for payments to the EPFD of a percentage of Silvertips' ticket sales, and a sharing of EPFD concession revenues with the team.

Professional Management Contract

Effective December 1, 2002 the EPFD entered into a Pre-opening Services and Management Agreement with Global Spectrum, LP.

The agreement extends to all elements of the RSEC, including the City of Everett owned Conference Center.

The term of the agreement extended three years from the Opening Date of the Special Events Center, October 3, 2003. The agreement has been extended on a number of occasions, most recently for three years, expiring December 31, 2015.

The agreement includes a fixed base management fee plus an incentive fee which can be earned by exceeding the financial and service parameters outlined in the agreement.

Global Spectrum is tasked with the hiring and supervision of all Special Events Center staff, facility maintenance, event booking, operational budgets and coordination with the Everett Silvertips Hockey Team and Centerplate.

Note 4 - <u>Major Agreements (Continued):</u>

Commercial Rights Marketing

Effective March 14, 2003, the EPFD contracted with Sports Facilities Marketing Group (SFMG) for the provision of marketing services related to commercial rights at the Special Events Center.

This agreement was modified on May 20, 2004 to provide a lump sum payment and termination of the agreement effective May 20, 2004. Since that date, responsibility for the sale of commercial rights has been assumed by Global Spectrum staff.

Food and Beverage Management

Effective June 7, 2003, the EPFD contracted with Centerplate for catering and concession services to the facility. Centerplate pays a percentage of concessions and catering gross revenues to the EPFD.

The Centerplate agreement has been extended on a number of occasions, most recently on October 1, 2012 for a five year term. The 2012 extension required an additional \$300,000 in capital improvements to the "Arena Grill" restaurant in the RSEC.

Naming Rights Agreement

Effective July 1, 2007 the EPFD entered into a Naming Rights agreement with Comcast Cable Management, LLC. The agreement is for ten years and provides for cash payments as well as trade advertising placement.

Indoor Lacrosse License Agreement

On August 1, 2009 the EPFD entered in a three year License Agreement with the Washington Stealth of the National Lacrosse League. There were two five year extension options, the first of which was exercised at August 1, 2012, but later terminated by the Washington Stealth at the conclusion of the 2013 season.

The agreement provided for the team's eight regular season home games and any home playoff games to be played at the RSEC.

The license agreement provided for payments to the EPFD of a minimum rent. The agreement also provided for reimbursement of EPFD game expenses and a sharing of EPFD concession revenues with the team.

Note 4 - <u>Major Agreements (Continued):</u>

Indoor Football License Agreement

On October 15, 2011 the EPFD entered into a one year Agreement with Northwest Pro Sports, LLC of the Indoor Football League (IFL). There are two additional one year extension periods.

The license agreement provided for payments to the EPFD of a minimum rent. The agreement also provided for reimbursement of EPFD games expenses and a sharing of EPFD concession revenues with the team.

This agreement was not renewed in 2012.

Note 5 - <u>Risk Management:</u>

Insurance Pool Membership

EPFD is a member of Enduris. Chapter 48.62 RCW provides the exclusive source of local government entity authority to individually or jointly self-insure risks, jointly purchase insurance or reinsurance, and to contract for risk management, claims, and administrative services. Enduris was formed July 10, 1987 pursuant to the provisions of Chapter 48.62 RCW, Chapter 200-100 WAC, and Chapter 39.34 RCW. Two (2) counties and two (2) cities in the State of Washington joined together by signing an Interlocal Governmental Agreement to fund their self-insured losses and jointly purchase insurance and administrative services. As of August 31, 2013, there are 486 Enduris members representing a broad array of special purpose districts throughout the state.

Enduris members share in the self-insured retention, jointly purchase excess and/or reinsurance coverage and provide risk management services and other related administrative services. Enduris provides "per occurrence" based policies for all lines of liability coverage including Public Official's Liability. The Property coverage is written on an "all risk", blanket basis using current Statement of Values. The Property coverage includes but is not limited to mobile equipment, electronic data processing equipment, business interruption, course of construction and additions, property in transit, fine arts, and automobile physical damage to insured vehicles. Boiler and machinery coverage is included on a blanket limit of \$100 million for all members. Enduris offers employee dishonesty coverage up to a liability limit of \$1,000,000.

Note 5 - <u>Insurance Pool Membership (Continued):</u>

Members make an annual contribution to fund Enduris. Enduris acquires reinsurance from unrelated insurance companies on a "per occurrence" basis:

\$1,000,000 deductible on liability loss - the member is responsible for the first \$1,000 of the deductible amount of each claim, while Enduris is responsible for the remaining \$999,000 on liability loss; \$250,000 deductible on property loss - the member is responsible for the first \$25,000 of the deductible amount of each claim, while Enduris is responsible for the remaining \$225,000 on property loss. Enduris is responsible for \$0 deductible on boiler and machinery loss.

Insurance carriers cover all losses over the deductibles as shown to the policy maximum limits. Since Enduris is a cooperative program, there is a joint liability among the participating members.

The contract requires members to continue membership for a period of not less than one (1) year and must give notice 60 days before terminating participation. The Master Agreement (Intergovernmental Contract) is automatically renewed after the initial one (1) full fiscal year commitment. Even after termination, a member is still responsible for contribution to Enduris for any unresolved, unreported and in-process claims for the period they were a signatory to the Master Agreement.

Enduris is fully funded by its member participants. Claims are filed by members with Enduris and are administered in house.

A Board of Directors consisting of seven (7) board members governs Enduris. Its members elect the Board and the positions are filled on a rotating basis. The Board meets quarterly and is responsible for conducting the business affairs of Enduris.

The EPFD made no material claims against the pool in 2013 or 2012.

General Liability Insurance

General liability insurance is maintained on the facility. Policy limits include a \$2,000,000 general aggregate per event, \$1,000,000 for products completed operations aggregate, \$1,000,000 personal and advertising injury (\$1,000,000 per occurrence). There were no material claims made against this policy in 2013 or 2012.

Note 5 - <u>Insurance Pool Membership (Continued):</u>

Employee Dishonesty Insurance

Under the terms of its professional management contract, Global Spectrum, LP is required to maintain employee disability insurance. The current coverage is for \$1,000,000, with a \$15,000 deductible. There were no claims against this policy in 2013 or 2012.

Note 6 - <u>Subsequent Events:</u>

The EPFD was notified on March 27, 2014 that Standard and Poor's Rating Services, as part of its regularly scheduled semi-annual review, had lowered their rating on the Limited Sales Tax and Interlocal Revenue bonds from "A-" to "BBB." The reduced rating has not had a material financial impact on the EPFD to the date of these financial statements, May 20, 2014.

In April, the EPFD was notified by the Bank of New York, that due to market conditions separate and apart from the Standard and Poor's rating downgrade, that it would not be renewing the Letter of Credit it has with EPFD upon its expiration in December 2014. The EPFD is working in conjunction with its financial partner, the City of Everett, to secure a replacement lender.



ABOUT THE STATE AUDITOR'S OFFICE

The State Auditor's Office is established in the state's Constitution and is part of the executive branch of state government. The State Auditor is elected by the citizens of Washington and serves four-year terms.

We work with our audit clients and citizens as an advocate for government accountability. As an elected agency, the State Auditor's Office has the independence necessary to objectively perform audits and investigations. Our audits are designed to comply with professional standards as well as to satisfy the requirements of federal, state, and local laws.

The State Auditor's Office employees are located around the state to deliver services effectively and efficiently.

Our audits look at financial information and compliance with state, federal and local laws on the part of all local governments, including schools, and all state agencies, including institutions of higher education. In addition, we conduct performance audits of state agencies and local governments and fraud, whistleblower and citizen hotline investigations.

The results of our work are widely distributed through a variety of reports, which are available on our Web site and through our free, electronic subscription service.

We take our role as partners in accountability seriously. We provide training and technical assistance to governments and have an extensive quality assurance program.

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